

## Outstanding Collaborative Partnership Nomination:

### SEDCOR's PPE Directory, created in partnership with MEDP.



<b>Watershed</b> <a href="https://wearewatershed.com">https://wearewatershed.com</a> 📍 Salem, OR
👤 Glenda Smith ✉ <a href="mailto:glenda.smith@gowatershed.com">glenda.smith@gowatershed.com</a> ☎ 503-475-9368
<b>Products (Order Minimum)</b> - Tru Blu Protection
<b>Northwest Alpine Gear</b> <a href="https://www.nwalpine.com">https://www.nwalpine.com</a> 📍 Salem, OR 🏠 FDA
👤 Maria Cisneros ✉ <a href="mailto:maria@kamnw.com">maria@kamnw.com</a> ☎ 503.983.9261
<b>Products (Order Minimum)</b> - Class 2 isolation Gown- MOQ 25 - Class 3 isolation Gown- MOQ 25 - Class 4 isolation Gown- MOQ 25 - Surgical Mask- MOQ TBD

In March of 2020, when the COVID-19 global pandemic hit the west coast of the United States and it became very clear very quickly that personal protective equipment would become a certain need for our region, SEDCOR's team set to work to find a creative solution to a problem that did not yet exist.

We knew that local manufacturers would need to continue to work and we knew that our local manufacturers, like us, were creative and resilient. And we knew that our local healthcare workers would need all the help that our community could provide. So working with our partners at McMinnville Economic Development Partnership and a local programmer, we got to work creating an online PPE Directory where regional manufacturers and local buyers could connect directly.

Thankfully for our region, we have incredible manufacturers who began using their current systems, people, and equipment to make PPE then, now, and into the future. We are proud of the businesses who have stepped up to help, from dental products manufacturer A-dec in Newberg to raingear manufacturer WaterShed in Salem; even food processors like St. Coussair and Divine Distillers stepped up to provide much-needed PPE products.

We continue to work with several of these businesses to identify ways to strengthen the industry cluster of PPE manufacturers here in the Mid-Valley.

As the response to COVID-19 continues, the need for PPE will carry on for the foreseeable future. Beyond COVID-19, the directory and local manufacturers have created a supply chain that is local and accessible; protected from the pitfalls that can come with single sourcing from offshore suppliers. This directory was built to connect large-scale buyers with local manufacturers of PPE and the team at SEDCOR continues to connect with our partners to update the directory with new manufacturers, new listings, and new products as they become available.

And we walked our talk, sourcing SEDCOR-branded face masks from Salem recreation apparel company NW Alpine.



You can explore our PPE Directory here: <https://www.sedcor.com/page/ppedirectory>.